

JANELLE

Janelle Higgins

Commercial Banker



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COMMERCIAL BANKING ASSOCIATE

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Highland Bank

is dedicated to building strong profitable relationships by focusing on and helping to identify the needs of each individual customer. We specialize in meeting the needs and business objectives of growing businesses, their customers, employees and owners. We believe every customer interaction contributes to the building of a stronger foundation.

- Specializes in the lower middle-market segment
- Over 25 years as a commercial banker
- Holds a Bachelor of Business Administration from the University of North Dakota

Janelle's expertise includes providing financing to help businesses grow and prosper. Working capital lines, equipment loans, real estate purchase/refinance, and SBA loans are just some of the ways to accomplish that growth. In addition to providing credit, she believes understanding the cash flow and the accounts receivable/payable process is critical in order to deliver the proper recommendations for leveraging technology to increase efficiencies.

Bringing new ideas and creative solutions is what Janelle strives to deliver, and that can be best accomplished when you have a banking partner who really cares about understanding your business and your goals as a business owner.

Janelle's community involvement has included co-chairing events for the Habitat for Humanity Women Build, was involved in Rotary for several years, and spends time volunteering for her daughters' Cheer and Dance teams. In her spare time, she enjoys fitness, hiking, and traveling.